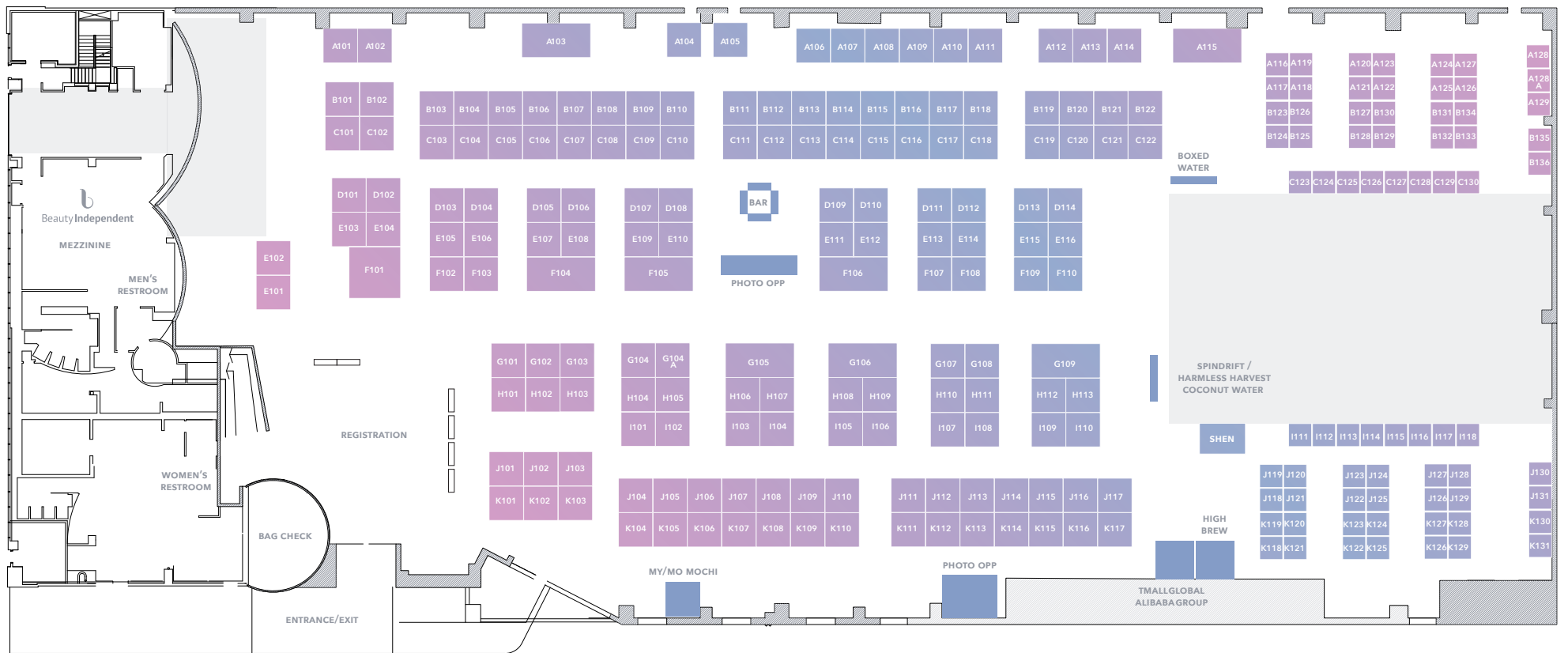


Exhibitor Map

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| G101 ANDMETICS | B133 Elaine Sterling Skincare | K111 Karma Organic Spa | C109 ORGANICUP | C125 THE LYFESTYLE CO. |
| B101 ANJALI MD Skincare | F110 Elate Cosmetics | G104 KELIA Skincare | C115 Parodi | D101 The Organic Hemp Line |
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| E103 Arielle Morimoto Cosmetics | J127 ELLIS FAAS | D106 KITSCH | A121 Petite Amie Skincare | A102 The Seaweed Bath Co. |
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| H103 ÁTOI SKINCARE | F103 Ethique | F101 KREYOL ESSENCE | K109 Pinkie Swear Cosmetics | E101 TokyoMilk by Margot Elena |
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| K102 AVARELLE COSMETICS | B124 EVOLVE BEAUTY | A115 KRYOLAN PROFESSIONAL MAKE-UP | C102 PLANTED IN BEAUTY by Well Within | K129 TRACIE MARTYN BEAUTY & WELLNESS |
| J118 AVESEENA | J119 FATCO Skincare | B102 L.O.V Cosmetics | B107 Plum & York | I116 Triumph & Disaster Modern Apothecary |
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| B123 BIOMILK Probiotic Skincare | C126 GLOBAL BEAUTY CARE | B118 Love Sun Body | K112 S.OIL HAIR | K119 VERTERE Skin Care |
| I104 Black Chicken Remedies | B110 Groh | B113 LOVECRAFT BEAUTY | F101 Sahajan | J107 VictoriaLand Beauty |
| K131 BLÜH ALCHEMY | A111 HAIELLE | K121 Lucky Chick | C111 SAINT Cosmetics | H108 Villa of the Mysteries Perfume |
| B126 Botany | B103 HAIR DETOX | I104 Lük Beautifood | J125 Sapelo Skin Care | K128 VIP Smiles Dentistry |
| F104 Brayden | E105 HALEYS Beauty | D111 Lumene | I112 ScienceSerum™ | H109 Visha Skincare |
| B130 Brothers Artisan Oil | G103 Herbal Dynamics Beauty | B121 MADEMOISELLE PROVENCE | I106 SEA BUCK SWITZERLAND SKINCARE | F106 Vital Proteins |
| G108 Caley Cosmetics | J124 Hercules Man | K113 Magic and Manifest | A127 Seaweed Beauty by Planet Botanicals | J115 WANNABE |
| K124 Camille Rose | J114 Herin Beauty | I118 Makeup America! | J108 Shaffali | J106 Way of Will |
| J109 Cannabliss Organic | J102 Hero Cosmetics | C104 Makeup Eraser | B122 Shea Terra Organics | H102 When® BEAUTY |
| J128 CARDEA AUSET | K127 Hickey Lipstick | A126 ManiGlovz | K114 SKIN AUTHORITY | K118 Wild Beaute LLC. |
| E116 CARTER + JANE | A107 Honestly pHresh | C128 Marinella | K117 Skin Juice Organics | C113 WOODLOT |
| B131 CBD + nature | E111 Honey Belle | C101 Max and Me | B105 SkinForum | K120 Yubi Beauty |
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| A103 Chella Brow Bar | H101 ikoo | D113 MINERAL AIR | K110 SkinTē | B120 Zatik Naturals |
| H104 CIRCCCELL | K116 IMMUNOCOLOGIE | K115 MMXV INFINITUDE | B127 Smarty Pits | B104 Zodica Perfumery |
| H105 Cleo&Coco Natural Body Care | I109 INDÁIA | I115 Moon Bath | B128 SOCIAL PAINT | |
| J117 CLOVE + HALLOW | C108 Indie Goat Soap Co. | J105 moss skincare/AMBAR Beauty | B119 Sphatika International LLC | |
| C106 Coco Ensoleille | C107 INIKA Organic | K107 Musee | | |
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F102	18.21 Man Made	Buy one, get one free (free item has a \$24 value)
A109	aavrani	4-Step ritual set for \$150 (\$260 value)
F101	ABLE Cosmetics	Exclusive discount code at the show: IBExABLE to receive 20% off
J122	Ænon's	Retail: 20% off
E108	Alder New York	For 1 purchase of full Everyday Set, free tote included
B129	Alka Glam	Retail: 20% off all products
E114	Alka-White Mouthwash LLC.	Retail: \$15 special (normally \$16.99). Wholesale: order case special shipping for \$200.
J113	Amaranthum	Retail: 25% off
E104	AMOUR New York	Retail: 30-50% off + special show promo code for online purchases + anyone who posts a selfie with our products and tags #AmourNewYork will receive a free gift.
F101	APTO Skincare	Deluxe samples with purchase. 10 minute acupressure facials during buyer/press floor preview between 2-5pm, Wed. August 23rd.
F108	Aromatherapy Associates	Wholesale: 20% discount on opening order of \$2,000 within 60 days of show
B136	Arôms Natur Skincare	Retail: 20% with code IBENYC20. Wholesale: Buy 6 of one SKU and receive a free tester (without the box).
H103	ÀTOI SKINCARE	Retail: complimentary pack of ÀTOI 100% Cotton Squares and a travel size bottle of distilled water with purchase. Enter drawing for complimentary ÀTOI Cleansing Milk and Toner for selfie product promotion on Instagram
J118	AVESEENA	Retail: 20% off. Wholesale: additional 10% off new orders at or above \$750
I102	basd body care	Retail: Bundle pack offer for \$49.99
D102	BEIHAO BIO INC	Retail: Buy one ultimate pack and get one free. Wholesale: special rates, please stop by for more details.
C117	Belleci Cosmetics	Retail: 20% off. Special giveaway come by to register to win a Beautiful Custom Anti-Aging Foundation System
B123	BIOMILK Probiotic Skincare	Retail: 15% off
B126	Botany	Retail: 20% off. Wholesale: free shipping on first order.
B130	Brothers Artisan Oil	Retail: Free lip balm with purchase
J109	Cannabliss Organic	Retail: 15% off
E116	CARTER + JANE	Wholesale: 20% off and buy a 30mL bottle and received a 12mL bottle for free for consumers
B108	Ceramiracle	Retail: 20% off. Wholesale: Additional 5% off POs
H104	CIRCCELL	10% off opening orders for new accounts
H105	Cleo&Coco Natural Body Care	10% off all retail sales and wholesale orders placed at the show
J117	CLOVE + HALLOW	Retail: 20% off. Wholesale: Free shipping and free testers on all opening orders above \$650; additional free displays for opening orders on full collections at 6 units per sku
C106	Coco Ensoleille	Retail: 30% off 1 item, 40% off 2 or more. Wholesale: free shipping on orders over \$650
H113	Cocoon Apothecary	Retail: \$20 Skin Care Starter Kits. Wholesale: Complimentary wholesale kit with buyer samples
A112	COTARDE working days afterwards	Retail: 20% off of entire purchase with the code IBENY18. Wholesale: an additional 10% off of the entire order made at the show or within 10
B106	Crave Skincare	Retail: 25% off. Wholesale: 20% off first order
A108	Dermelect Cosmeceuticals	Retail: 20% off
B109	DR. MACRENE 37 ACTIVES SKIN RESULTS	Retail: 20% off for first time customers
K123	Dr. Wang Herbal Skincare	Retail: 25-30% off. Wholesale: 15% off.
D114	ECRU New York	Retail: hair promotion special: \$40.00 (\$70.00 value) & beauty promotion special: \$35.00 (\$45.50 value)
I108	EIGHTH DAY® Skincare	Retail: one free full size product (cleanser or toner) with purchase. Wholesale: 10% off new accounts (must be approved brick and mortar, signing MAPP)
B133	Elaine Sterling Skincare	Free shipping and free tester of each product with any order wholesale order over \$1000
F110	Elate Cosmetics	Retail: A free Elate cotton tote bag with all purchases over \$50.
C123	Ellie Bianca	10% off retail & wholesale
J127	ELLIS FAAS	Retail: 40% off. Wholesale: free testers, display, and shipping on opening orders.
E112	ENFUSIA	Retail 25% off. Wholesale: free shipping and buy in discounts determined by order size
I101	Ere Perez Natural Cosmetics	Retail: 20% off. Wholesale: free shipping, display & testers on orders placed at show.
F103	Ethique	Retail: 15% off
J101	Everyday Personal Care	Wholesale: free gift with purchase on new accounts
J119	FATCO Skincare	Retail: 20% off all products. Wholesale: 20% off opening orders
A122	First Salt After The Rain	20% off
I110	FITGLOW BEAUTY	Wholesale: 10% off
J130	FLICKABLE™	Buy one, get one free at \$7.95
C114	Florapy Beauty	30-40% off
A128	Formen, Makeup & Skincare for Men	Wholesale: 5-10% off
A101	FREEDOM Naturals	Retail: 50% off
A118	Full Brow Cosmetics	Retail: purchase 2 products receive 1 free. Wholesale: orders over \$700USD receive 130 free luxe samples of our mini highlighter
C105	Gabriel	Retail 20%. Wholesale: specials will vary.
F105	GLAMCOR LLC	Buy 1 riki, get the second one 30% off
A111	HAIELLE	Retail: 30% off
J102	Hero Cosmetics	Free samples
K127	Hickey Lipstick	Retail: purchase the Essential Collection and receive our Limited Edition White Hickey for free. Wholesale: order one case of 144 pieces for \$2,232 (\$15.50/piece), order 3 or more cases for \$1,922/case (\$13.50/piece)
A107	Honestly pHresh	20% off of wholesale and retail

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E111	Honey Belle	Retail: 30% off
K116	IMMUNOCOLOGIE	Retail: 20% off + deluxe sample with purchase. Wholesale: 10% off all orders over \$3k. Free testers for orders over \$4k. Raffle: Enter your business card for a chance to receive an Immunocologie Facial with Karen Ballou and 3 full size products.
I109	INDAÏA	Retail: 20% off
C107	INIKA Organic	3 opening orders with an investment close to 100% of the buy in
G109	Innersense Organic Beauty	20% off discount code IBENY20
H111	Intelligent Elixirs Skincare	Retail: Gift with purchase. Wholesale: 20% off orders placed at show
B112	Iris & Orchid	Retail : Buy 1 case (4 sheet masks) and get 1 sheet mask free. Wholesale : 10% off
G105	jane iredale	Retail: 20% off. Wholesale: 10% off for all jane iredale partners and prospective partners.
J112	JENETIQA SKIN CARE	Retail: 25% off and gift with purchase. Wholesale: 10% off the additional WS price
C124	JET Cosmetics	TOTAL YOU SKINCARE SET for \$100 (\$175 value)
C103	JOSÉPHINE COSMETICS	Gift with purchase
A104	Julie Mollo!	Wholesale: Stop by customization station to learn more.
C129	Kanya Luxury Oils	Retail: 25% off. Wholesale: 10% off
K111	Karma Organic Spa	Retail: polishes 3 for \$10 + 20% off all products. Wholesale: 20% off
D105	Kiss Your Cravings Goodbye	Retail: cash and carry opportunity selling for \$10 each.
A106	Knours	Retail: 20% off
B102	L.O.V Cosmetics	Retail: 20% off
G106	LaFlore Probiotic Skincare	Retail: 25% off Attendees will receive a coupon and code for 20% purchase on the LaFlore website. Wholesale: 15% off orders placed at show + 10% off orders and complimentary shipping
C127	LaNaturale MILANO	Retail: 30% off purchases at show
A117	Lau Botanicals	Wholesale: 10% off and free tester with order
H106	LAVIGNE NATURAL SKINCARE	Retail: 20% off online coupon code. Wholesale: 15% off orders over \$250 + free shipping and samples
C112	LENAJAPON USA	Retail: 15% off
D107	Little Moon Essentials	Wholesale: 15% off opening orders of \$250 or more
A124	LOBA MANE	Retail: 20% off. Wholesale: 10% off
I104	Lük Beautifood	Wholesale: free point of sales, testers, and 10 free Lip Nourish with every opening order
B121	MADEMOISELLE PROVENCE	Limited edition travel pouch for customers who buy at least 3 products
I118	Makeup America!	Retail: 15% off and free cosmetic bag with every purchase. Free giveaway every hour on instagram during SHOP INDIE. Wholesale: Free retail display with every opening order.
C104	Makeup Eraser	Retail: 25% discount. Wholesale: free shipping and 50% margins
C128	Marinella	Retail + Wholesale: 25% off. Free mask and night cream-gel for buyer
E113	MILA D'OPIZ	Wholesale: 50% off
D113	MINERAL AIR	Retail: Mineral Air Device System + Four-in-One Mineral Foundation + Cleaning Solution for \$125.00 retail (\$160.00 value). Stop by space to enter to win a free device.
I115	Moon Bath	Retail: 15% off
J105	moss skincare/AMBAR Beauty	Retail: buy one, get one 50% off. Wholesale: 10% off the opening orders placed within 1 week of IBE NY
H107	Muskaan Makeup	Retail: 10% off. Wholesale: 30% off orders placed at show, additional 5% off orders picked up at the show.
D109	My Magic Mud	Wholesale: 15% off
I107	nailmatic	Wholesale: free shipping on orders over \$350
A114	Naturally by Stevi Christine	Retail: 20% off
H103	Nessa Brush Spa	Retail: 20% off
A116	NONIKO	Retail: Boob Balm \$50 (normally \$60). Magic Deodorant 2 for \$20 (normally \$15). Healthy Body Bundle for \$70 (valued at \$95)
H112	noyah	Retail: 20% off. Wholesale: new clients receive 20% off + free testers + free premium display
J123	O'o Hawaii	Retail: 10% off and free gua sha tool with purchase of The Whole Flock. Wholesale: free shipping
K108	Olive + M	Retail: 20% off. Wholesale: Free shipping on all opening wholesale orders placed at show. An additional 10% off your entire opening order when you buy 2 or more cases of our latest product that is launching for IBE - NEW! SHIMMER + GLOW Body Oil.
J110	OLVERUM	Wholesale: 10% off
C109	ORGANICUP	Retail: The OrganiCup for \$25 USD + a sample of OrganiWash & Wipe
C115	Parodi	PARODI Heros + PARODI Daily Moisturizing Hand Cream + Parodi Comforting Muscle Lotion for \$20.00 regularly: \$36
A120	Piggy Paint	Wholesale: free shipping
K109	Pinkie Swear Cosmetics	"Retail: 20% off
J120	PLANT Apothecary	Retail: 10% off
C102	PLANTED IN BEAUTY by Well Within	30% off full sized product line, Organic Skincare Kit for \$38 (Retail Value \$87)
B107	Plum & York	Retail 30% off
G102	Province Apothecary	Retail: 15% off. Wholesale: complimentary buyer samples
G107	Pursonic	Retail: free shipping on orders over \$20. Wholesale: free shipping.
D103	Raw Spirit Fragrances	Retail: 20% off. Wholesale: 10% off and free shipping
E107	REALHER	Retail: 15% off. Wholesale: Opening order start at \$500, free set of testers
E106	Restorsea	Restorsea Travel Regimen Kit \$20 (\$160 Value)
K112	S.OIL HAIR	Retail: 50-20% surprise flash sales throughout show. Check @soilahir on IG for more details
C111	SAINT Cosmetics	IBE25 code for 25% off our products online only
J108	Shaffali	Retail: 20% off. Wholesale: 10% off for high volume account.

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J111	Shea Brand	Wholesale: free testers + a free lip balm stand with opening orders.
K114	SKIN AUTHORITY	Retail: buy one get one free. Wholesale: 25% rebate credit on purchases over \$2000
E110	SkinKick	25% off
K110	SkinTē	20% off preorders with code IBESKINTE
B127	Smarty Pits	Retail: \$2 off all large sticks, \$1 off all small sticks. Wholesale: free freight over \$450.
B128	SOCIAL PAINT	Retail: 20% off. Wholesale: free shipping
A105	Spoolies® Hair Care Products	Retail: free 5-pack of Spoolies® curlers with every purchase of a 15pc Jumbo set or 24pc Medium set. Wholesale: free Beach Waves & Curls Leave-in Curl Enhancer for every \$100 wholesale purchase
C118	Sumbody	Retail: 30% off; free lip balm, soap, and face mask while supplies last; free skin consultation with Debbi Burnes; and enter to win up to \$450 worth of skincare. Wholesale: 10% off all orders plus free testers; orders over \$2000 placed within 30 days get free shipping.
B135	Sunia K. cosmétiques authentiques	Retail: buy Sabrah Oil and receive free Rose water +25% off. Wholesale: free local shipping for the first 25 pounds
C110	SVATI Organics	Retail: 20% off and free gift with purchase
D110	taïla	Retail: 20% off. Wholesale: 10% off
D104	TERRA BEAUTY BARS	Retail: 10% off orders, min. \$50. Wholesale: 10% off first order, min. \$300.
C130	TERRA ORIGIN, INC	Wholesale: 25% off
A113	The Good Patch	Retail: \$10 special (\$12 value)
I113	The Sage Lifestyle	Retail: buy two get one free. Wholesale: free display and testers
D108	TōN Cosmetics	Retail: 25% off all products
I116	Triumph & Disaster Modern Apothecary	Retail: 55% off + FREE TESTERS
J116	Tulip	Retail: 20% off. Wholesale: 10% off opening wholesale orders + free shipping + free display and testers
B117	type: A Deodorant	1 travel size deodorant with any purchase
K122	Vegan Skin by Paul Joseph	Retail: \$5 off
I117	Velvette Organics	Retail: 15% off
C119	VERIPHY SKINCARE	Retail: 20% off at the show and for two weeks afterward with online discount code. Wholesale: 15% off opening orders placed within 1 week of IBE NY.
K119	VERTERE Skin Care	Retail: 20% off. Wholesale: 15% off.
J107	VictoriaLand Beauty	Retail: Skin Loving Minis \$45 (\$55 value) and enjoy \$10 off and free gift with purchase. Wholesale: 10% off and free shipping with orders over \$350
H108	Villa of the Mysteries Perfume	Retail: 15% and gift with purchase. Wholesale: Orders above \$500 receive free testers.
H109	Visha Skincare	Wholesale: 20% off order and free shipping for orders over \$1,000
F106	Vital Proteins	Retail: 30% off. Wholesale: 20% off
J106	Way of Will	Wholesale: 15% off on orders over \$500
H102	When® BEAUTY	Retail: 10 - 20% discount price off of all products + complimentary When & Simply When sheet mask for selfie product/booth promotion on Instagram
K118	Wild Beaute LLC.	Coconut Tangerine Melt Moisturizer for \$20 (originally \$40). Glow Moisturizer 2 oz for \$27 (originally \$55)
C113	WOODLOT	Retail: 15% off. Wholesale: free shipping.
B120	Zatik Naturals	20% off retail and wholesale
B104	Zodica Perfumery	Retail: buy one, get one 50% off. Wholesale: free shipping + free display

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