

Exhibitor Specials

WHOLESALE OFFERS

B805	A Wholesome Glow	\$78.00 discount on opening package order
B407	ACE BEAUTE LLC	\$250 towards first time orders placed at the show
I306	ALKA-WHITE	25% off and free shipping all orders over \$50
I504	Asamo Cosmetic Internationa	Additional 10% OFF for New Accounts
E101	Be Fancy	Free shipping on wholesale orders placed by 8/31
B804	Beautiac	Free Shipping and 5% discount on orders over \$400
E801	Berlin Skin	No opening order minimum for wholesale orders placed at the show.
B205	Black Chicken Remedies	Spend over \$850 and receive free shipping from Australia
B206	BLNCD Naturals	10% off initial order placed at show + free shipping, POP display and testers
B209	Body Barrier	10% off orders written at the show + free shipping on any size order
E506	BOOTSIE HEALTH	One full sized bottled of hero product, the Hormone Balancing Elixir.
B207	Bra in a Box	10% off orders placed at IBE
I105	Breakups to Makeup	Mix and Match SKUs (minimum of 10) if ordered at show
I601	Brushopolis	Free Prepping Paddle Hairbrush with purchase of 6 Monroe USA-made BRUSHOPOLIS hourglass hairbrushes.
B505	Buffalo Gal Organic Skincare	Product samples during the show; backbar upgrade for spa/estheticians with IPO; tiered incentive specials for retailers for orders placed at the show
E207	Camille Obadia Skincare	10% off for all orders placed during IBE
I303	Cleo&Coco Natural Body Care	Free shipping and testers for opening orders placed at IBE. Free shipping for orders placed within 2 weeks of IBE
I601	Clove + Hallow	10% off opening order
I105	Code of Harmony	10% off all orders at the show.
E503	Cosmetic Acme Innovation LTD	10% off + free shipping
I305	Crystal Clear	Free Shipping with any opening wholesale order.
I404	Dotted Zebra	50% off MSRP
B609	Dr. Botanicals	20% off orders placed at the show
E710	Elina Skin	10% off orders made at show
B302	Elvis & Elvin Inc	Special price at show only
B403	Erbaviva	Free shipping on orders over \$700, 5% discount on orders over \$1000 as well as free shipping and free testers at IBE
B309	Free + True Skincare	10% off orders placed at show + free shipping
E906	Grön	10% off
E811	HaruHaru	10% off orders placed at show
E703	Hawrych MD Lash	Buy 12 items recieve 2 free + free display and brochures. Buy 6 items recieve 1 free.
B712	Higher Education Skincare	10% off
B806	Honey & Be	20-100 Units, 10% off / 101-200 Units, 15% off/ 201+ Units, 20% off
B807	Honeybee Gardens	10% off any orders placed during show.

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I605	Humble Brands, Inc	20% Off
B702	Hush + Hush	one free case of product with an opening order
E408	I AM FRAGRANCE	Package incentive with opening orders.
E201	ILSA FRAGRANCES	Special offer on Start Here Kit for \$400 (value of \$450), Free shipping on first order, complimentary 50ml tester fragrance for orders over \$1k
E404	IME NATURAL PERFUME	Start up offer includes over \$200 worth of free goods + free shipping
I104	InstaNatural	20% off
E107	Kegelbell	\$64.99 per unit, which is 50% off MSRP.
I601	Kèrluxe	20% off wholesale with any opening order
I404	KIATA	50% off MSRP
E806	Kierin NYC	MOQ for opening order 4 pieces instead of 8. Complementary tester for orders over 4 pieces + free domestic USA shipping for opening orders over \$900
E508	Kosette	10% off orders placed at show
I602	Kusshi	Free shipping on any order received during show
I612	LA LA LEAF	45% off MSRP per case + 1 free case with every order of 5 or more cases. FIFO. No caps while supplies last
E308	Lace Luxury Haircare	20% off of the wholesale price
I601	LaFlore Probiotic Skincare	10% off all opening orders
B506	LASHES IN A BOX	Free shipping on opening orders placed at the show
I603	Leaf People Skin Care	10% off for new retail locations bringing in a minimum of 6 different products, 6 items each
E902	LIPSTUK	\$7.50 show special: \$6.00 negotiable
E603	Little Butterfly London	10% discount on first order + free retail tester set, travel size, GWP, and free sachet testers, flyers, gift-bags
I201	Little Moon Essentials	free shipping on opening order of \$250+ *only applies to US orders
I601	Mineral Air	Free shipping on orders placed at show + 10% off on opening packages + complimentary display
I304	My Magic Mud	20% off Q3 New Skin Care Line
E702	Otaci	Excellent Tier pricing , MOQ 1 Palette & Private label opportunities
E504	Othús Perfumery	Free shipping on all orders placed at the show
E709	Pursonic Pursonic	AO3 PEP 3 PACK OF 10 10ML Pure Essential oils Regular Price \$5 Show Special \$3.59 Pursonic CBD03 3 pack CBD Essential Oils Regular Price \$15 Show Special \$8
E701	Quim	Free shipping on all orders placed at show
E602	REIMAGE Beauty	10% OFF (up to \$500 OFF) all orders placed at show
E608	Rising Springs	20% O.I.
E804A	Rockstar RollOn	Orders placed at show receive free custom retail display complete with promotional items and full size product tester.
B311	Satya + Sage	no order minimum
B412	Scotch Porter	15% off wholesale orders + create your own free 1oz body lotion or wash at our "Body Care" Mixology Bar
B202	Smooth & Strong	Free shipping

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B410	SpaRitual	20% off opening order valid through 9/30/19
E304	Spoil Me Beautiful	Free display unit with each purchase of the Feel Good Gloss collection starter kit
E601	STARR Beauty Products	20% off
E106	Sweet and Kind	Free shipping
I606	Switch2Pure	Free acrylic display with purchase of the 3 skus in the skincare line
B301	Teami	20% off entire order for both
B701	Terra & Co.	Free retail display
B212	TERRA/FORM	20% off CBD Beauty and Wellness orders
B511	The Hello Cup	10% off & free shipping on orders over \$1,000
E903	THE LYFESTYLE CO.	20% off
B311	The Wellness Apothecary	25% off
E301	Theoderma Skin Care	MOQ for opening order 6 piece instead of 10
E607	Tracie Martyn	Extra 5-10% discount for opening order placed at IBE depending on order size. Free shipping and testers included for opening order.
B612	True North Beauty	Free shipping on all orders placed at show. Free full size testers on every \$300 spent.
E203	Unicorn Snot	Tiered specials for orders placed during show. Discounts start at \$350, and increase to larger discounts + free shipping
I611	Way of Will Inc	Free Shipping on +750\$ Orders
I307	Whish Beauty	20% off opening wholesale order
I406	WONDERGLOSS	Free shipping with account creation
E109	Zion Health	25% off + free shipping